

Recovering from Critical Incidents: Evidence from Paramedic Performance

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Problem Definition: In service operations settings where the difficulty of jobs is unpredictable, workers can encounter critical incidents (CIs)—jobs which are sufficiently disturbing to challenge workers' coping mechanisms. We examine the impact of encountering CIs on subsequent operational performance of workers.

Academic / Practical Relevance: Prior work has examined the effects of CIs on the long-term psychological health of workers. We demonstrate that encountering CIs has a practically meaningful impact on operational performance. We also examine the time-dependency and process-dependency of the effect, and analyze whether it is mitigated by individual characteristics such as age or experience.

Methodology: We use data on 902,002 ambulance activations conducted by paramedics at the London Ambulance Service (LAS). We define CIs as incidents where patients have a high probability of dying at the scene, and examine the impact of such events on the paramedics' performance for the remainder of their shifts. Our outcomes are the completion time of the ambulance activation and each of its five sub-processes. The exogenous assignment of CIs to paramedic crews allows a clean identification of our effect using a within-shift difference-in-differences specification.

Results: Crews who have encountered one prior CI (two prior CIs) spend on average 2.6% (7.5%) more time completing each remaining ambulance activation in the shift. The impact is strongest for the jobs immediately following a CI and persists throughout the shift. The largest effects come from the sub-processes which are least standardized and where paramedics cannot rely on standard operating procedures. The duration effect is larger for teams of older paramedics, but is simultaneously mitigated by experience.

Managerial Implications: Our results show that CIs are a meaningful contributor to variation in job duration. Due to the compounding effect of more than one CI, scheduling managers should avoid exposing workers to multiple such events in short succession, if at all possible.

Key words: Critical Incidents, Team Performance, Service Operations, Ambulance Operations

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1. Introduction

In many service operations settings, the difficulty of jobs is unpredictable, not only in complexity, but also in the emotional or psychological impact on workers. Examples include police officers or

paramedics routinely responding to calls with only limited understanding of the situations awaiting them. In such settings, a worker may encounter a *critical incident* (CI), defined as a task or situation which is sufficiently disturbing to challenge or overwhelm the workers' usual coping mechanisms (Alexander and Klein 2001). While the impact of CIs on long-term stress (Marmar et al. 1999) and burnout (Halpern et al. 2014) have been widely discussed from a psychological perspective, it is unknown to what extent such events impact (immediate) operational task performance.

We study the impact of CIs on subsequent operational performance, measured by job completion times in a paramedic setting. Specifically, we test four hypotheses. First, we expect paramedic crews who encounter a CI to spend more time completing subsequent jobs as a result of the impact of CIs on short-term functioning (Halpern et al. 2012). Second, we expect the largest performance impact on the jobs immediately following a CI, since the recovery takes time. Third, with each job comprising multiple sub-processes, we expect the impact of a prior CI to be largest on those processes for which paramedics have no external decision-making support and must rely on their own judgment. Fourth, we expect the performance impact of prior CIs to be mitigated by the age and work experience of the paramedic crew.

We test our hypotheses using a dataset from the London Ambulance Service (LAS). The data describes every *ambulance activation* (the term used for a single job, including driving, patient pick-up at the scene, and patient handover at the hospital) undertaken by the service during 2011. Our dataset contains information on 902,002 ambulance activations, including time-stamps (e.g., dispatch time, arrival at scene, and arrival at hospital), crew information, patient characteristics, and the receiving hospital. The setting is ideal for our analysis as the probability of any given paramedic crew being assigned to a CI is effectively random and exogenous to performance. This allows a clean identification of the effects hypothesized above.

We measure operational performance by the completion time of an ambulance activation, and sub-processes thereof. The completion time is defined as the duration from the ambulance dispatch to a given incident until the ambulance becomes available again. This comprises driving times as well as the time spent at the scene picking up the patient, at the hospital handing a patient over to the emergency department, and post-handover preparation for the next dispatch. Shortening completion times is an important objective for the LAS. Also, response times, handover times, and ambulance preparation times are official key performance indicators for paramedics, and for most serious health conditions there are significant patient-health benefits of getting to a hospital as quickly as possible (e.g., Sacco et al. 2005). Shorter completion times result in lower ambulance utilization which is key to enable swift response times.

In the context of emergency medicine, prior work on the psychological well-being of paramedics has identified job characteristics common to CIs. Broadly, these capture whether the incident

was *troubling* or *disturbing*, for instance because the experience was beyond the control of the paramedics or the paramedics felt helpless or overwhelmed (Halpern et al. 2012). For our analysis, we define a CI as an ambulance activation where the patient has a high probability of dying at the scene. Specifically, three illness codes, as recorded on the crew's patient report form, have been associated with such outcomes; *Hanging*, *Cardiac Arrest*, and *[Patient] Purple* (an informal LAS term used for patients who are known to have died) (Halter and Ellison 2008). Our sample includes 8,404 such CIs (0.9% of all ambulance activations) with at least one CI occurring as part of 5.5% of shifts. (§6.5 includes robustness checks with a broader CI definition.)

Our analysis is focused on the short-term operational performance impact of CIs within a given shift, and the results are consistent with the above hypotheses. First, we find that encountering a CI does significantly impact subsequent completion times. Specifically, crews who have encountered one prior CI (two prior CIs) as part of their shift spend 2.6% (7.5%) longer to complete the remaining ambulance activations of the shift. Second, we find that the effect is diminishing as the paramedics conduct more ambulance activations following the CI. However, the magnitude of the tapering-off is small, so the overall effect persists throughout the shift. Third, we find that the effect is not uniform across the sub-processes of the ambulance activation; there are greater effects on the completion times of processes which rely on paramedic decision-making in the absence of standardized operating procedures or external support. Finally, we observe that while more work experience mitigates the impact of prior CIs on performance, this effect is outweighed by the fact that paramedic crews of older age are more susceptible to the detrimental effects of CIs.

Our findings contribute to the literature on operational productivity by demonstrating that jobs which are emotionally or psychologically taxing can affect operational performance on subsequent jobs. An important aspect of our setting is that paramedics, including at the LAS, receive extensive training on dealing with CIs and enter the job knowing that they are likely to face disturbing events. As such, any effects of CIs on operational performance should be muted. Our finding, that CIs have an effect on paramedic performance, highlights the people-centric nature of service operations; despite training, workers' emotional state matters.

Our results also contribute to the vast applied psychology literature concerned with occupational stress, CIs, and workers' psychological well-being. This literature has so far mostly focused on long-term emotional and psychological outcomes (see §2.2) using worker surveys. Our setting allows for a careful analysis of consistently measured outcomes in the short-term, revealing a significant impact on operational performance. These results are particularly relevant for operational managers in settings where performance depends substantially on workers' own decision-making skills and where they are likely to encounter CIs.

In the rest of the paper, we provide a literature review in §2, introduce our empirical setting in §3, develop our hypotheses in §4, detail our empirical strategy in §5, and report our results in §6. We then conclude with a discussion of our contributions in §7.

2. Literature Review

Our work relates to two distinct streams of literature. First, the empirical literature on drivers of operational performance, discussed in §2.1. Second, the theoretical and empirical literature in behavioral psychology on the CI impact on worker wellbeing and functioning, summarized in §2.2.

2.1. Drivers of Worker Performance in Operational Systems

In many service settings, system outcomes are determined by the joint performance of many individual workers. Since worker performance is highly variable across individuals and settings, a growing stream of literature in operations management is devoted to understanding drivers of operational performance in such settings.

Substantial work has been done on the positive performance impact of the cumulative experience of individuals, teams, or organizations (e.g., Argote and Epple 1990, Reagans et al. 2005, Huckman et al. 2009, KC and Staats 2012, Staats 2012). Building on this work, it has been found that some of the performance improvements due to individual experience are only realized at the particular organization (Huckman and Pisano 2006), for the particular task (KC and Staats 2012), or for the particular customer (Clark et al. 2013), with which the experience was acquired. Similarly, studies have found that diversity in prior tasks (Boh et al. 2007), customers (Clark et al. 2013, Huckman and Staats 2011), and partners (Akşin et al. 2018, Kim et al. 2018) can impact performance.

In addition to the aforementioned effects of prior worker experience, researchers have established a range of behavioral factors affecting performance in human operated systems. Delasay et al. (2017) provide an overview of how workers adjust service rates due to system workload. These adjustments include early-task initiation (Batt and Terwiesch 2016), rationing service provision (Freeman et al. 2016), and adjusting admission decisions (Kim et al. 2014). However, adjusting service rates has been shown to only relieve workload up to a saturation point and to have a detrimental quality impact in certain settings (KC and Terwiesch 2009, Kuntz et al. 2014, Berry-Jaeker and Tucker 2016).

Most related to our work is a set of recent papers examining factors affecting worker performance within shift. Focusing on compliance to protocols, Dai et al. (2015) find that compliance to hand hygiene standards drops throughout workers' shifts but improves as a result of longer breaks between shifts. Staats et al. (2016) find that this effect can be mitigated through electronic monitoring of worker compliance, which substantially improves compliance. However, they find that the effect is reversed as soon as the monitoring is discontinued. Ibanez et al. (2018) find that in a setting

where doctors can order tasks, they tend to prioritize similar tasks and tasks that can be completed faster. They find that this task ordering erodes productivity but that with increased doctor experience some of the negative productivity impact is mitigated. In the context of an outpatient department, Deo and Jain (2018) show that workers start slow but then increase their service rates throughout a shift. This effect is partly achieved through doctors ordering relatively fewer tests for patients later in a shift. Finally, recent work by Altman et al. (2018) complements our analysis by focusing on the customer side—examining the impact of customer emotion on response times in a call center.

We contribute to this literature by introducing the notion of CIs and establishing that encountering emotionally or psychologically challenging tasks can negatively affect subsequent performance, at least for the remainder of a given shift. Furthermore, our findings regarding the time-dependency and process-dependency of this effect have managerial implications for scheduling managers, who benefit from understanding how persistent the effects of CIs are, and for which process types they are most pronounced.

2.2. Stress in the Workplace

A rich body of work in applied psychology studies the impact of stress on worker wellbeing and performance (see Daniels and Harris 2000, Jex 1998, for reviews). While there is no clear consensus on the impact of various types of stress on work performance (Jex 1998), researchers have suggested that there can be good and bad stress (Selye 1982): *hindrance* stressors—bad for performance—and *challenge* stressors—good for performance (LePine et al. 2005). We contribute to this discussion by estimating the short-term impact of CIs on operational work performance.

Most related to our work is a stream of literature on the impact of stressful or traumatic work-related events, often labeled as CIs, on the psychological wellbeing of workers. First, a subset of this literature is concerned with whether or not CIs affect workers' long-run wellbeing. In an overview of the literature on anesthesiologists' reactions to the death or serious injury of their patients, Gazoni et al. (2008) find that the average anesthesiologist experiences at least one patient death during their career and that at least one-third of them are profoundly affected by the experience. Furthermore, Gazoni et al. (2012) conduct a study among anesthesiologists to find that 84% of them had experienced an unanticipated death or serious injury of a perioperative patient, most of them experiencing a negative emotional effect and some never fully recovering. 67% of those encountering such an event believe that their ability to provide care was temporarily compromised following the event. Similarly, Pinto et al. (2013) find that surgeons report feeling emotionally affected by complications they experience in the operating room, which may affect their subsequent decision-making. In the context of forensic doctors, van der Ploeg et al. (2003) find that cases

involving the death or suffering of children are considered to be the most disturbing and that experiencing more such events is associated with problems in the doctors' long-term coping with the associated trauma.

Second, a stream of literature has started examining to what extent encountering CIs affects subsequent performance or decision-making. Goldstone et al. (2004) survey consultant cardiac surgeons and anesthesiologists from UK cardiac surgery centers who report that average mortality rates do not increase following intraoperative patient deaths. However, the study's results suggest that morbidity *does* increase following such events and that mortality increases following intraoperative deaths if those were emergency or high risk cases. The mismatch between the reported and observed effects highlights that many of the operational performance inputs are difficult to observe, even for the affected workers. In related work, Hemmerich et al. (2012) show, through experiments with an abdominal surgery simulator, that physicians alter their decision-making after observing a bad outcome.

Some studies have been conducted in application domains which are similar to ours, i.e., in the context of first responders (fire fighters, police officers, and paramedics). Wilson et al. (1997) reached out to police officers who had been involved in CIs (defined as terrorist attacks in Northern-Ireland) 7-10 months earlier and find that 5% of survey participants fulfill criteria for post-traumatic stress disorder and 25% report symptoms consistent with mild to moderate depression. Similarly, routine stress has been associated with long-term distress. Liberman et al. (2002) analyze survey responses from police officers and find that exposure to routine occupational stress (excluding CIs) to be associated with psychological distress. Furthermore, they find that routine occupational stress to be a stronger predictor of psychological distress than cumulative exposure to CIs. Brunet et al. (2001) propose a measure for the peritraumatic stress (initial response to a CI), capturing whether the police officers experienced a range of negative emotions, bodily arousal, or a perceived life threat. Such immediate reaction to CIs was associated with subsequent symptoms of post traumatic stress disorder (PTSD). In the context of paramedics, Alexander and Klein (2001) collected data using a questionnaire and find that 90% of their sample of 110 ambulance workers had experienced a particularly disturbing incident (nominated by the subjects themselves) in the past six months. In addition, burnout and cases of general psychopathology were more likely in this group than their counterparts who did not experience a disturbing incident. Finally, for fire emergency responders, Monnier et al. (2002) develop a measure for CIs and find that workers' exposure to CIs is associated with their reporting of depressive symptoms and anger.

The above literature is distinct from our work on three key dimensions. First, it is mostly concerned with long-term effects (order of months or years) while our work is focused on the immediate short-term effects (for the rest of the shift) of encountering CIs. Second, the outcomes of

interest for the above literature are usually measures of psychological well-being (e.g., symptoms of PTSD or depression), while we focus on the impact of CIs on operational field performance. Third, most of the above analysis is based on self-reported survey data, often well after the CI takes place, whereas our dataset provides a consistent, standardized, and contemporaneous outcome measure.

An open and often debated question in the existing literature is which factors might mitigate the potentially negative effects of encountering CIs. Gazoni et al. (2008) find that anesthesiologists who experience a CI often feel that they should stop for the day. Similarly, Smith and Jones (2001) write a note summarizing a questionnaire sent to surgeons, collecting data on whether they had experienced intraoperative deaths (53%) and whether they continued operating for the rest of their shift following the adverse event (81%). They conclude that there is no general consensus about how best to cope with intraoperative deaths, e.g., whether or not surgeons should discontinue operating for a period of time. In terms of other mitigating factors, (Pinto et al. 2013) interview surgeons and suggest that more experienced surgeons are less affected by—or may have developed better coping mechanisms for—complications in the operating room than their junior colleagues.

Our work is different from this literature in that using operational performance data allows us to trace how the impact of a prior CI on subsequent performance is diminishing as time passes from the CI itself, an important contributing factor when deciding whether to give workers time off following CIs. Similarly, the field data allows us to examine whether paramedic team characteristics, such as age and experience, have a mitigating effect on the impact of CIs on subsequent performance.

3. Empirical Setting

We conduct our empirical analysis on data describing each ambulance activation in the city of London during 2011, provided by the LAS. (The description of the LAS' organizational structure, operating procedures, and ambulance activations in this section are based on extensive interviews with the LAS operations managers, dispatchers, base managers, and paramedics as well as observational shifts in the LAS control room and ambulances.)

3.1. Organization

The LAS, a part of UK's National Health Service, is the busiest ambulance service in UK, its role being to respond to emergency calls and get medical help to patients with serious injuries or illnesses as quickly as possible. The LAS handles almost 2 million emergency calls and dispatches emergency vehicles to over one million incidents per year (LAS 2017).

3.2. Crews

While the LAS operates different types of vehicles (bicycles, cars, helicopters), their most common mode of emergency response is with ambulances. Ambulance crews generally (97% in our sample)

consist of two paramedics. There are occasional exceptions to this, for example if a team leader from a base accompanies a crew to the scene to coordinate multiple resources for a large incident, but these are rare in our data. The paramedic crews of two are generally stable pairs who work together for multiple years. The only exception to this is new paramedic recruits, who are scheduled on a relief roster for the first year or two on the job (Akşin et al. 2018). To match the supply of ambulance resources with the highly variable demand for emergency response in London, the LAS shift roster consists of shifts of varying start times and varying durations (8, 10, or 12 hours). For a consistent set of observations, our analysis sample includes data from ambulance crews of two paramedics working together exclusively for an entire shift.

3.3. Ambulance Activation

For an emergency call which results in an ambulance activation the process works as follows.

Emergency call. The call is received by the control room staff at the LAS headquarters, who collect information about the patient, the incident, and the caller. Based on this information, the incident is triaged and passed on to one of eighteen dispatchers, who assign emergency vehicles to incidents, based on their geographical proximity.

The start of an ambulance activation is the dispatch notification from the control room, which appears as a notification on a screen in the ambulance, along with a severity estimate and location of the incident. Each activation then consists of five sub-processes.

Response. Upon dispatch, the crew must drive to the scene as quickly as possible. Usually the crew members alternate, with one of the two being responsible for the driving component for an entire shift.

Scene. Once the crew arrives at the scene they must locate, stabilize, and prepare the patient for transportation to a hospital. This is the most divergent and unpredictable sub-process of the activation. Ambulance crews encounter a host of clinical and non-clinical issues which the crew must resolve together, usually under challenging circumstances and without any external support (Akşin et al. 2018, Shostack 1987).

Transport. The crew must then transport the patient to the hospital. A screen in the ambulance lists the five geographically closest hospitals and the crew will usually choose the closest one, unless they have reasons to believe they can reach one of the other four sooner. While the driving paramedic operates the vehicle, the second paramedic stays in the back of the ambulance with the patient and completes the patient report form, noting down the patient details, the chief illness, and whether medicine was administered at the scene.

Handover. Upon arriving at the hospital, the crew joins the queue in front of the triage nurse station. As soon as the triage nurse becomes available, the crew communicates the information on the patient report form to him, who in turn decides whether to admit the patient to the resuscitation unit, the major incident unit, or the minor incident unit of the Accident & Emergency (hereafter A&E) department. This first part of the process is referred to as the clinical handover of the patient. Then the crew must physically move the patient to an assigned bed in the receiving unit. This second part of the process is referred to as the patient handover. In general, the handover process at the hospital is the most standardized sub-process of the ambulance activation, since the patient is already on a gurney and the paramedic crew can follow a standard operating procedure and rely on assistance from the hospital staff in case of any complications (Akşin et al. 2018).

Preparation. After the handover to the A&E department the crew are no longer responsible for the patient. They then do necessary preparations for the next ambulance activation (replenishing medicine, sheets, and other ambulance supplies as well as cleaning the ambulance) before they signal to the dispatchers in the LAS control room that they are available to be dispatched again—a step referred to as *going green*.

3.4. Activation Types

Not all ambulance activations result in a patient being brought to an A&E department. A subset of the observations in our data describe ambulance activations which for various reasons are completed earlier. Reasons for this include a dispatch being canceled before the ambulance arrives at the scene because another vehicle got there earlier, the paramedics deciding that the patient does not require A&E treatment, and/or the paramedic crew being able to treat the patient at the scene. Our data does not include details on the reasons for an activation coming to an end without a transport to a hospital. To focus on a consistent set of observations and to be able to examine performance during the handover process we focus our analysis on ambulance activations for which we have evidence (specifically, time-stamps) that a patient was brought to a hospital.

3.5. Performance Measurement

From an operational perspective, a key outcome for the LAS is the completion time of an ambulance activation. Shortening completion times corresponds to reducing ambulance utilization, which, in turn, enables swift response times. From a clinical perspective, obtaining hospital care as quickly as possible is beneficial for most health conditions. This is reflected in the targets the LAS sets for their paramedic crews. First, the LAS sets response time targets (i.e., for driving to the scene) which depend on the severity of the incident as determined during the call triaging process. Second, the objective for the handover process is that 85% (95%) of the time they should be completed in 15 (30) minutes. Third, the ambulance preparation step, before going green, is not supposed

to take longer than 15 minutes. While the lack of explicit targets for the time spent at the scene reflects the unpredictable nature of the paramedics' job at the scene, they are strongly encouraged not to waste any time at the scene for the operational and clinical reasons mentioned above.

4. Critical Incidents and Operational Performance

In this section we develop our four sets of hypotheses, building on the existing literature summarized in §2 and the empirical setting described in §3.

4.1. CI impact on Subsequent Performance

We first consider the main research question of whether encountering CIs affects subsequent operational performance. Our setting of ambulance operations is an ideal setting to examine whether this is the case since it is well documented that paramedics are exposed to acutely stressful situations on a regular basis, which often has long-term consequences for psychological and emotional health (LeBlanc et al. 2011). In addition, they are presented with these unpredictable and challenging situations with little or no advance notice (Akşin et al. 2018). This unpredictability prevents psychological or behavioral preparation for the CI, which could otherwise mitigate the effects of acutely stressful events (Inzana et al. 1996).

Theory predicts that encountering a CI affects paramedics in a multitude of ways. By definition, a CI will overwhelm the paramedic's usual methods for coping with the stress of the job (Alexander and Klein 2001). In other words, paramedics have an emotionally distressed or anxious reaction to a situation due to their experiencing the demands of a given situation outweighing the resources they bring to bear (Weiss et al. 1995). In the context of PTSD diagnosis, encountering such events has been associated with impaired social, interpersonal, or occupational functioning (American Psychiatric Association 2013).

Specifically, the stress associated with CIs can affect different aspects of paramedics cognitive abilities, which are necessary for good job performance. First, multiple theories regarding the impact of stress on people's selective attention agree that stress depletes attentional resources due to cognitive system overload (Chajut and Algom 2003, LeBlanc 2009). This is likely to affect work performance, particularly in settings such as emergency medicine where an important component of the job is problem-solving based on the idiosyncratic characteristics of the job at hand, as described in §3.

Second, acutely stressful events such as CIs are likely to affect a worker's ability to store and retrieve relevant information. Elevated stress has been associated with reduced short-term ability to process and manipulate information in real-time (i.e., reduced working memory, see LeBlanc 2009). Similarly, encountering psychological stressors has been shown to negatively affect the retrieval of previously learned information (Domes et al. 2004, Kuhlmann et al. 2005). Both of these effects

on a subject's memory abilities have been found more likely to occur if the subject experiences a threat response (elevated cortisol levels) to a stressor (Elzinga and Roelofs 2005, Buchanan et al. 2006). We expect the reduced ability to process and retrieve information to reduce a paramedic's capacity to choose the right operational or clinical action in ambulance activations immediately following a CI.

Third, research on the impact of acute stressors on team collaboration has found that team members interact less, due to a loss of team perspective, under acute stress (Driskell et al. 1999). In addition, team performance has been shown to deteriorate in stressful conditions, due to negative effects on mental models and transactive memory (Ellis 2006). Therefore, the completion times of ambulance activations following a CI are likely to be affected as much of the actions and decision-making of a paramedic crew during an ambulance activation is collaborative in nature.

In summary, various results in applied psychology predict reduced cognitive and decision-making abilities as a result of encountering acutely stressful situations such as CIs. We hypothesize that operational performance is affected for the remainder of the paramedic crew's shift, as follows;

H1a: Completion times increase for ambulance activations following a CI.

H1b: The marginal impact of additional prior CIs, on completion times, is increasing.

4.2. Time-dependency of CI Impact

Above, we hypothesize about an average effect of encountering a CI on completion times of subsequent ambulance activations for the remainder of a shift. Although there is not a clear consensus about the persistence of the effects of acute stress, both survey results and biobehavioral experiments indicate that even short-term effects might be time-dependent.

In a survey of anesthesiologists, Gazoni et al. (2012) find that subjects often feel like CIs temporarily compromise their ability to perform on-the-job, with 84% of respondents feeling that time-off should be either offered or required. The exact duration of this temporary impact is unclear with 33% of responders favoring time off suggesting that the duration should be decided on a case by case basis but 35% (26%) suggesting that the rest of the day (and the following day) was appropriate. This indicates that anesthesiologists who have experienced CIs believe the effects to gradually taper off in the short term. In addition, from a biobehavioral point of view, neurological experiments have found the delay from the stressful event until a task is started to be an important moderating factor on the stress effects on task performance (Henckens et al. 2012, Shields et al. 2016).

Based on the above discussion we arrive at our second hypothesis;

H2: The impact of prior CIs on subsequent ambulance activation completion times is diminishing in the number of activations conducted since the CI.

4.3. Process-dependency of CI Impact

Beyond the average impact on completion times, we are interested to understand which of the five sub-processes (see §3) of an ambulance activation are most affected. Evidence from prior literature suggests that the impact of various dimensions of prior experience can be process-type dependent. The dimensions on which processes differ include whether the process requires active reflection among team members (Arrow and McGrath 1993); the extent to which the process relies on transfer of non-codified knowledge (Lapr e and Van Wassenhove 2001); the level of process compliance (Ton and Huckman 2008); and the level of process standardization (Akşin et al. 2018).

We examine the impact of prior CIs on the duration of each sub-process in ambulance activations. We expect some directional patterns based on the process types. In particular, the sub-processes differ on two main dimensions; the level of paramedic collaboration needed to complete the task and the level of external support or autonomy in decision-making. The starkest difference is between the patient pick-up at the scene and the patient handover at the hospital (these two sub-processes make up an average of 60% of the ambulance activation time). The process of locating, stabilizing, and preparing the patient for ambulance transport at the scene is a very collaborative effort. The paramedics must agree on a course of action to solve both clinical and operational challenges. In addition, they cannot rely on standard operating procedures (the process is highly divergent (Shostack 1987) and unpredictable) or external support. In contrast, the handover process at the hospital is more standardized, within and across hospitals. The paramedics can follow this process step-by-step and rely on assistance from the hospital staff in case of unanticipated complications.

This leads us to the following hypothesis describing the heterogeneous impact of CIs as a function of process type;

H3: The impact of prior CIs on subsequent ambulance activations is highest for sub-processes which rely on collaborative paramedic decision-making (particularly patient pick-up at scene) than sub-processes with substantial external support (particularly patient handover at the hospital).

The level of collaboration needed, and external support available, for the other sub-processes (driving to scene, driving to hospital, and ambulance preparation) can be argued to be intermediate. The driving sub-processes do not require the same level of collaboration as the patient pick-up at the scene. While they do certainly rely on the driving paramedic's skill and ability, the decision-making is supported by GPS navigation (and sometimes the emergency lights). Similarly, although the ambulance preparation is a somewhat collaborative task, it is fairly routine and requires little problem-solving. We therefore do not develop explicit hypotheses for these sub-process, but do interpret the results in §6.

4.4. Mitigation factors

Finally, we expect the performance impact of prior CI encounters to be heterogeneous across paramedics. Understanding which workers are likely to be affected by CIs is of importance to scheduling managers. We explore two potential mitigating factors in our analysis: average crew experience (with the LAS), and average crew age. The appeal of these variables is that they are observable and a scheduling manager could feasibly use them to inform task allocation or team formation.

We hypothesize that experienced workers recover from CIs more quickly, as shown in prior literature from different settings. For example, prior work has found that inexperienced surgeons experience higher stress levels during surgeries, i.e., are less capable of maintaining composure while performing the task at hand (Arora et al. 2010). Additionally, survey evidence from surgeons has revealed that more experienced surgeons are less affected by—or may have developed better coping mechanisms for—complications in the operating room than their junior colleagues (Pinto et al. 2013).

A priori, it is not clear how age, conditional on work experience, interacts with recovery from CIs. On the one hand, older workers may have a greater wealth of life experience to help them cope with stress. On the other hand, younger paramedics are likely to be better physically equipped to recover from stressful incidents such as CIs, and their paramedic training on building coping mechanisms is likely to be have been more recent.

This leads us to our final set of hypotheses;

H4a: The impact of CIs on subsequent completion times is diminishing in average crew experience.

H4b: The impact of CIs on subsequent completion times varies by average crew age.

5. Data and Empirical Strategy

Our dataset consists of all ambulance activations undertaken by the LAS in 2011. Variables include time-stamps for each of the activation sub-processes described in §3, the anonymized identity of the crew members, the illness code assigned by the paramedics once they have interacted with the patient, and the receiving hospital.

We remove observations with obvious data-entry errors, specifically those for which the time-stamps indicate the wrong order of events or the ambulance activation duration exceeds 8 hours. In addition, we remove outliers by deleting observations for which one or more of the sub-process completion times exceed the 99.5 percentile in duration. Finally, we focus our performance analysis on ambulance activations which result in a patient actually being transported to a hospital. This ensures that each observation consists of the same set of sub-processes for which we can measure completion times. Our dataset for the main analysis describes 902,002 activations, undertaken by

4,040 paramedics, during 149,421 individual shifts. Our analysis of sub-processes relies on fewer observations as occasionally some of the within-activation time-stamps are missing.

5.1. Main Independent Variables

Critical incident, as a theoretical construct, has a fairly consistent definition in the literature, as “*an incident that is sufficiently disturbing to overwhelm or threaten to overwhelm the individual’s usual method of coping*” (Alexander and Klein 2001); as an event “*that involved actual or threatened death or serious injury or a threat to the physical integrity of self or others*” (Lieberman et al. 2002), or as severe acute stressors (van der Ploeg et al. 2003). These definitions are in line with the American Psychiatric Association’s definition of events that might subsequently result in PTSD, namely “*exposure to actual or threatened death, serious injury, or sexual violence*” in different forms, including through witnessing the event as it occurs or by being a first responder (see diagnostic criteria 309.81 and 308.3 in American Psychiatric Association 2013).

For our context, we define a CI as an ambulance activation where the patient has a high probability of dying at the scene—while in the paramedics’ care. Specifically, prior analysis of the LAS data has revealed that three particular illness codes (as recorded by the crew on the patient report form) are associated with patients dying at the scene; *Purple* (an informal LAS term used for patients who are known to have died), *Cardiac Arrest*, and *Hanging* (Halter and Ellison 2008). This results in 8,404 (0.9%) ambulance activations being classified as CIs. Paramedic crews encounter at least one CI as part of 8,173 (5.5%) shifts, with 235 (0.1%) shifts involving two CIs. (We limit our analysis to two prior CIs, since only one shift during 2011 involved three CIs.) A robustness check using a broader definition of CIs is included in §6.5. Based on this definition we define our main independent variables.

5.1.1. One Prior CI. We first generate an indicator of a prior CI within a given paramedic crew’s shift, denoted by *One_Prior_CI_{a,c}*. This variable is assigned a value of 0 at the start of every shift. It takes the value 1 for all ambulance activations *a* of paramedic crew *c* following a CI encounter, until the end of the shift.

5.1.2. Two Prior CIs. We generate a second indicator variable for two prior CIs within a given shift, denoted by *Two_Prior_CIs_{a,c}*. Analogously, it takes the value 1 for all activations once the paramedic crew has encountered two CIs during the shift, and 0 otherwise.

5.1.3. Activations Since CI. Part of our analysis focuses on whether the effects of CIs on paramedic crew performance diminish as the crew conducts more ambulance activations following the CI. To this end we generate two variables; *Activations_Since_First_CI_{a,c}* and *Activations_Since_Second_CI_{a,c}*. The former takes the value 0 for all activations until (and including) the crew encounters the first CI of the shift and then counts how many activations the crew

has conducted since the CI, for the remainder of the shift's activations. The second is defined analogously, but for the second CI that the crew encounters during the shift.

5.1.4. Team Experience. For our analysis of factors that may mitigate the negative impact of CI on paramedic crew performance, we generate a variable denoting the average experience of the crew, *Avg_Team_Experience_c*. This variable is defined as the average tenure at the LAS (years since joining the service) of the two members of the crew.

5.1.5. Team Age. Similarly, we define a variable denoting the average age of the paramedic crew, *Avg_Age_c*.

5.2. Main Dependent Variables

5.2.1. Completion Times. A main objective of our analysis is examining the impact of CIs on operational performance. As mentioned, we focus on CIs because of the people-centric mechanism through which they may impact operational performance; disturbing events are likely to challenge a worker's coping mechanisms, which has productivity impacts.

In line with this goal, our main outcome variable is *Completion_Time_{a,c}*, defined as the time duration from dispatch until the crew becomes available again, for ambulance activation *a*, conducted by paramedic crew *c*. This is an aggregate measure of how long it takes a crew to reach a patient; to stabilize and prepare the patient for transport, at the scene; to drive the patient to the hospital; to hand the patient over to the receiving A&E department; and to prepare the ambulance vehicle for the next activation. Recall that this is an important outcome in the context of emergency medicine, for operational and clinical reasons. From an operational point of view, shortening completion time reduces utilization of resources, which in turn enables swift response times—an important objective for any ambulance service. From a clinical point of view, for most serious health conditions there are significant patient health benefits of getting to a hospital as quickly as possible (e.g., Sacco et al. 2005).

Note that we take higher completion times to be problematic because speed is an important outcome in ambulance services. That being said, one could argue that increased completion times following a CI could signal that the paramedic team is being more careful in their work. We think that this is unlikely for two reasons. First, we find that the completion time effect fades slightly over time, suggesting more of a coping mechanism reaction. Second, we also find effects on the sub-process of preparation time, which is the time *after* a job is completed and before the paramedic team is available for another job; this outcome does not directly affect the quality of care delivered. Still, we cannot fully rule out this potential alternative and view it as a limitation. An ideal marker of quality would be improved health outcomes for the patients in subsequent activations, but unfortunately we are unable to observe these health outcomes of interest because our data do not track patients after they are delivered to the hospital.

5.2.2. Activation Sub-processes. As described in §3, each ambulance activation comprises five distinct sub-processes. Completing each of those requires different skills and levels of collaboration among the paramedic crew. We, therefore, examine the impact of CIs on the completion times of each of those sub-processes. As before, we define each outcome for activation a by paramedic crew c .

First, we define outcomes for the pre-hospital sub-processes, which are solely the responsibility of the paramedic crew, with no external support. We denote the time from dispatch until arrival at the scene by $Response_Time_{a,c}$; the time spent at the scene by $Scene_Time_{a,c}$; and the time spent driving to the hospital by $Transport_Time_{a,c}$. The driving sub-processes can be thought of as individual tasks, as only one paramedic is at the wheel. However, the clinical and operational problem solving at the scene is a collaborative process which the paramedic crew contributes to, jointly.

Second, we define the outcomes of the hospital sub-processes. The time spent handing the patient over to the A&E staff at the hospital is denoted by $Handover_Time_{a,c}$, and the time spent preparing the ambulance for becoming available for dispatch again is denoted by $Preparation_Time_{a,c}$. The former sub-process is an important outcome and a key performance indicator for both the LAS and the receiving hospital (as discussed in §3). Completing the handover is a standardized process which is completed jointly by the paramedic crew and the nursing staff at the A&E department. By contrast, the time spent preparing the ambulance for the next dispatch is determined by the paramedic crew only, since it does not require hospital resources, and has no implications for the patient.

5.3. Control Variables

In our analysis, we control for various shift (§5.3.1) and activation (§5.3.2) factors which may impact completion times, as well as seasonality (§5.3.3).

5.3.1. Shift Controls.

Crew Shift. We include a fixed effect for each shift of each paramedic crew. As a result, the focus of our analysis is strictly on short-term effects of CIs on productivity, within a given crew's shift. In addition, the shift fixed effects control for any idiosyncrasies across individual paramedics or crews, due to their experience, general aptitude, or abilities. They also control for any changes in their motivation or effort across shifts.

Shift Fatigue. We include a linear and quadratic term of a variable measuring the time past since the start of the shift. This is to control for a possible change in worker productivity as a result of fatigue, as the shift progresses (Danziger et al. 2011).

Table 1 Summary statistics

	Mean	SD	N
Activations			903,787
Shifts			149,421
Critical Incidents			8,404
94.4% occurring in shifts with one CI			
5.5% occurring in shifts with two CIs			
<i>Activation Characteristics</i>			
Completion Time (Minutes)	73.52	25.01	903,787
Response Time	8.57	4.96	887,116
Scene Time	27.75	12.43	689,928
Transport Time	12.41	6.50	686,462
Handover Time	15.66	7.93	622,851
Preparation Time	15.72	8.25	626,281
<i>Team Characteristics</i>			
Avg Crew Experience (decades)	0.83	0.61	903,787
Avg Crew Age (decades)	3.77	0.76	903,787

Shift Workload. To control for the well-known effects that workload can have on worker service rates (Delasay et al. 2017), we include a variable describing the workload experienced by the paramedic crew during the current shift up until the ambulance activation at hand. This is defined as the proportion of time the crew has been responding to calls since the start of the shift.

Shift Activation Count. In addition to the time-varying controls for experienced workload and fatigue, we include fixed effects for the number of ambulance activations which the crew has conducted as part of the shift at hand. This accounts for the possibility that having completed many previous activations could impact subsequent completion times of the paramedic crew.

5.3.2. Activation Controls.

Main illness. As the crew fills out the patient report form at the scene, they must note down a primary illness code (out of 98 distinct codes), describing the main illness of the patient. Since this code is recorded after the crew has been at the scene and observed the situation, it is a good descriptor of the type of incident. By including fixed effects for each illness code we account for the fact that different types of conditions require different activities at the scene.

Blue calls. A sub-sample (4.72%) of ambulance activations results in a *blue call*, by which the paramedic crew alerts the receiving hospital that they are on the way to the hospital, carrying a patient who needs treatment as soon as they arrive at the hospital. This action is reserved for patients who must be fast-tracked through the patient handover process at the hospital, which affects the overall completion time of the activation. We include a fixed effect to control for such cases. (We note that while these are, by definition, cases involving seriously ill patients, they do not necessarily constitute a CI from the perspective of the paramedic crew.)

Receiving hospital. We include fixed effects of the receiving hospital to control for idiosyncratic factors which may affect the handover process at the hospital.

5.3.3. Seasonality Controls. Finally, we control for seasonality using fixed effects for the hour-of-day, day-of-week, and month-of-year at the time of the ambulance activation.

5.4. Empirical Strategy

Here, we develop our regression specifications to test the set of hypotheses introduced in §4. The urban ambulance setting is empirically ideal for several reasons beyond being important in and of itself. First, CIs are assigned to crews only based on geographical proximity and availability, so there is effectively random assignment of paramedic crews to CIs. Second, there is natural variation in the timing of CIs throughout the day, which is necessary for identification given our controls (we control for hour of day, day of week, and month of year effects, in addition to job order within the day); controlling carefully for the timing of incidents and job order is necessary to separate out the effects of CIs from potential confounds such as job fatigue. Third, the urban setting guarantees sufficient observations to identify the effects of CIs on subsequent job performance. Fourth, the ambulance setting generally is helpful because of the timestamp data available for not only overall job duration, but also for sub-processes (e.g., driving to the scene, time spent at the scene); this will allow us to estimate whether the effects of CIs differ for more versus less standardized components of each activation. Finally, ambulance services exist almost everywhere and paramedics are generally trained extensively in dealing with CIs; to the extent that CIs affect performance among even these expert professionals, our results highlight the importance of people-centric factors on operational productivity.

Our analysis is concerned with the short-term (within-shift) performance impact of encountering a CI. We employ a difference-in-differences strategy in which the full dataset is used to estimate all control variables (§5.3) and the exogenous occurrence of CIs allows us a clean identification of the performance impact of the paramedic team having had one or two prior CIs (defined in §5.1.)

We first explore our hypothesized main effect (**H1**), that CIs affect the average performance of subsequent jobs. We test this using the following specification;

$$Completion_Time_{a,c} = \alpha + \beta_1 One_Prior_CI_{a,c} + \beta_2 Two_Prior_CIs_{a,c} + \gamma X_{a,c} + \epsilon_{a,c}, \quad (1)$$

where $X_{a,c}$ denotes a vector of the shift, activation, and seasonality controls for activation a of paramedic crew c , described in §5.3. The errors are heteroskedasticity consistent and clustered by the crew shift. Note that β_2 captures the marginal performance impact of paramedic crews having encountered the second CIs within the shift. Therefore, the aggregate impact of two prior CIs is given by $\beta_1 + \beta_2$.

Second, we examine whether there is evidence of a tapering-off of the impact of CIs on completion times, in accordance with **H2**. We use the following specification, adding the two measures for how many activations the paramedic crew has conducted since the first and second CIs of the shift.

$$\begin{aligned} \text{Completion_Time}_{a,c} = & \alpha + \beta_1 \text{One_Prior_CI}_{a,c} + \beta_2 \text{Two_Prior_CIs}_{a,c} \\ & + \beta_3 \text{Activations_Since_First_CI}_{a,c} + \beta_4 \text{Activations_Since_Second_CI}_{a,c} \\ & + \gamma X_{a,c} + \epsilon_{a,c}. \end{aligned} \quad (2)$$

The above specification allows for a linear change in the impact of CIs on subsequent completion times. Since a paramedic crew will conduct on average 4.3 (3.5) ambulance activations following the first (second) CI of the shift, we believe a linear term is sufficient to identify the first order time-dependency of the effect. As mentioned in §5.1, *Activations_Since_First_CI_{a,c}* (*Activations_Since_Second_CI_{a,c}*) is only assigned non-zero values following a first (second) CI until the end of a shift.

Third, in line with **H3**, we examine how completion times of various sub-processes of the ambulance activation are affected by a prior CI. We re-estimate (1) after replacing the outcome variable by the completion times of each of the five ambulance activation sub-processes described in §3.3.

Using specification (1) in this manner will capture the average impact of a prior CI on subsequent completion times. However, as mentioned in §3, the sub-processes at the hospital (patient handover and ambulance preparation) have an explicit performance target of 15 minutes. Therefore, we also conduct analysis using a binary outcome of whether these targets were met. Specifically, we use a linear probability model (Greene 2002, Hellevik 2009), by re-estimating the coefficients of specification (1) with $\mathbf{1}_{\{\text{Handover_Time}_{a,c} > 15\}}$ and $\mathbf{1}_{\{\text{Preparation_Time}_{a,c} > 15\}}$ as the dependent variables, where $\mathbf{1}_A$ is an indicator variable for event A .

Finally, we examine whether there is evidence of the average age or experience of the paramedic crew having a mitigating effect on the impact of prior CIs on performance.

$$\begin{aligned} \text{Completion_Time}_{a,c} = & \alpha + \beta_1 \text{One_Prior_CI}_{a,c} + \beta_2 \text{Two_Prior_CIs}_{a,c} \\ & + \beta_3 \text{Avg_Age}_{a,c} \times \text{One_Prior_CI}_{a,c} + \beta_4 \text{Avg_Experience}_{a,c} \times \text{One_Prior_CI}_{a,c} \\ & + \beta_5 \text{Avg_Age}_{a,c} \times \text{Two_Prior_CIs}_{a,c} + \beta_6 \text{Avg_Experience}_{a,c} \times \text{Two_Prior_CIs}_{a,c} \\ & + \gamma X_{a,c} + \epsilon_{a,c}, \end{aligned} \quad (3)$$

with $X_{a,c}$ and $\epsilon_{a,c}$ defined as before. The above specification uses the variation in the average crew age (standard deviation 7.6 years) and the average crew experience (standard deviation 6.1 years) to estimate the crew-type heterogeneity of the impact of CI on subsequent performance, as hypothesized in **H4**. Note that the impact of crew age and experience (both measured in decades)

Table 2 The impact of critical incidents on activation completion time

	Completion Time (Minutes)			
	(1)	(2)	(3)	(4)
One Prior CI	1.953*** (0.242)	1.930*** (0.242)	2.282*** (0.283)	2.285*** (0.284)
Two Prior CIs		3.583** (1.409)		6.345*** (1.869)
Activations Since the First CI			-0.097** (0.048)	-0.106** (0.049)
Activations Since the Second CI				-0.797* (0.417)
Shift Controls	✓	✓	✓	✓
Activation Controls	✓	✓	✓	✓
Seasonality Controls	✓	✓	✓	✓
Observations	902,002	902,002	902,002	902,002
Adjusted R^2	0.513	0.513	0.513	0.513

Notes: Activation controls include illness code FEs, whether it was a blue call, minutes since first activation (linear and quadratic terms), and workload since the first activation. Standard errors are robust and clustered at the shift level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

are time invariant. Therefore, while we can estimate their interactions with $One_Prior_CI_{a,c}$ and $Two_Prior_CIs_{a,c}$ (β_3 and β_4), their direct effects on completion time are not separately identified from the shift fixed effects.

6. Results

We now discuss our regression results, testing the hypotheses developed in §4 using the empirical specifications introduced in §5.4. In terms of interpretation, all our tables report the marginal effect of one (two) prior CIs on subsequent performance. Therefore, the aggregate impact of two prior CIs is the sum of the coefficient estimates for $One_Prior_CI_{a,c}$ and $Two_Prior_CIs_{a,c}$. (Note that following Correia (2015), we drop about 0.2% of singleton observations—e.g., shifts with only one activation—from the regression analysis to ensure proper inference. Therefore, there are small deviations from the sample sizes in Table 1 and the regression analyses.)

6.1. CI Impact on Subsequent Performance

Columns (1) and (2) in Table 2 report our main results for **H1**. We observe that paramedic crews who have encountered one prior CI spend on average 1.9 minutes (2.6%) longer completing each ambulance activation, for the remainder of the shift. The marginal impact of encountering a second CI is larger, with those crews spending an additional 3.6 minutes on subsequent activations. Taking the two effects together, crews who have encountered two prior CIs spend 7.5% (5.5 minutes, jointly significant at $p < 0.01$) longer completing ambulance activations than paramedic crews who have not encountered a CI. These results support **H1a** and **H1b**.

Table 3 The impact of critical incidents on sub-process completion time

	Ambulance Activation Sub-Processes (Minutes)				
	(1) Response Time	(2) Scene Time	(3) Transport Time	(4) Handover Time	(5) Preparation Time
Panel A					
One Prior CI	0.126** (0.053)	0.627*** (0.177)	0.134 (0.095)	0.144 (0.116)	0.466*** (0.128)
Observations	885,167	685,107	681,505	614,910	618,572
Adjusted R^2	0.206	0.222	0.174	0.250	0.319
Panel B					
One Prior CI	0.122** (0.053)	0.612*** (0.178)	0.131 (0.095)	0.137 (0.116)	0.459*** (0.128)
Two Prior CIs	0.640** (0.303)	1.359 (0.975)	0.323 (0.544)	0.531 (0.622)	0.577 (0.716)
Observations	885,167	685,107	681,505	614,910	618,572
Adjusted R^2	0.206	0.222	0.174	0.250	0.319
<i>Controls for Both Panels</i>					
Shift Controls	✓	✓	✓	✓	✓
Activation Controls	✓	✓	✓	✓	✓
Seasonality Controls	✓	✓	✓	✓	✓

Notes: Activation controls include illness code FEs, whether it was a blue call, minutes since first activation (linear and quadratic terms), and workload since the first activation. Standard errors are robust and clustered at the shift level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

These estimates represent an average impact on all subsequent ambulance activations for the remainder of the shift. On average a paramedic crew will conduct 4.3 and 3.5 activations following a first and second CI, respectively—all of which will be affected. The paramedic utilization in our data is on average 80%, which is high for an emergency medicine setting relying on swift response times, so a 2.6%–7.5% increase in completion times for multiple ambulance activations is practically relevant.

6.2. Time-dependency of CI Impact

Columns (3) and (4) in Table 2 include our regression results for specification (2), which includes the *Activations_Since_First_CI_{a,c}* and *Activations_Since_Second_CI_{a,c}* variables. The coefficient estimates for these variables are negative and statistically significant, while the coefficients of *One_Prior_CI_{a,c}* and *Two_Prior_CIs_{a,c}* remain positive and significant. These results indicate that the impact of prior CIs on subsequent ambulance activations is not equal in magnitude for the remainder of the shift. Specifically, the effect is diminishing as the paramedics conduct more ambulance activations following the CI.

However, the magnitude of the demise is relatively small. For each additional ambulance activation following the first or second CI the impact on completion times is reduced by 0.1 and 0.8

minutes, respectively. As mentioned above, paramedic crews conduct on average around 4.3 (3.5) activations following a first (second) CI until the end of the shift. In those cases, the impact of the first CI would reduce from 2.2 minutes to 1.8 minutes and the additional impact of the second CI, from 5.5 minutes to 3.6 minutes.

6.3. Process-dependency of CI Impact

To examine the process-dependency of the impact of CIs on subsequent performance, we first discuss our analysis of the average outcomes of each of the five sub-processes introduced in §3 (Table 3). We then discuss the results of our analysis of the binary outcomes for handover time and preparation time (Table 4).

Table 3 provides coefficient estimates for the impact of encountering a CI on subsequent performance for each of the five sub-processes of an ambulance activation. Panel A summarizes the average impact of a single CI on subsequent activations, while Panel B allows for a marginal impact of a second CI, as well. The results across panels are consistent in coefficient size and significance for the impact of one prior CI, so we focus our attention on Panel B.

We note that the coefficient estimates are positive for all sub-processes for both one or two CIs, indicating longer completion times following CIs. In line with **H3**, the highest coefficient estimate is for scene time, whereas we find no significant effect of either one or two prior CIs on handover time at the hospital. In relative terms, paramedics who have encountered a single prior CI spend on average 2.2% longer at the scene. While the coefficient estimate of the marginal impact of a second CI on scene time is larger (1.4 minutes or 4.9%), the standard errors are large and the estimate is not statistically significant.

We observe a meaningful impact of one prior CI on subsequent preparation times. The coefficient estimate in column (5) of Table 3 indicates that the paramedic crews take, on average, half a minute longer to prepare the ambulance for the next activation if they encountered one prior CI. Similar to scene times, the coefficient estimate for the second prior CI is twice as large but with the smaller sample the standard errors also increase so the effect is not statistically significant.

Interestingly, we observe a statistically significant effect on one of the driving times (response time) but not the other (transport time). The effect of one or two CIs is a relative 1.4% and 7.5% (8.9% in aggregate) increase in response time, a key performance indicator (for serious cases) at the LAS. The coefficient estimates in column (3) indicate a 1.1% and 3.7% increase in transport times for one and two prior CIs, respectively, but these effects are not statistically significant. A potential explanation is that usually ambulances drive to the scene using emergency lights to get through traffic. In contrast, the paramedic crew will only use the emergency lights when driving to the hospital if the patient is in a critical condition. Hence, response times may be more affected

Table 4 Linear probability model outcomes for missing sub-process performance targets

	(Handover Time > 15min)		(Preparation Time > 15min)	
	(1)	(2)	(3)	(4)
One Prior CI	0.014* (0.008)	0.013* (0.008)	0.029*** (0.008)	0.029*** (0.008)
Two Prior CIs		0.030 (0.043)		0.058 (0.044)
Shift Controls	✓	✓	✓	✓
Activation Controls	✓	✓	✓	✓
Seasonality Controls	✓	✓	✓	✓
Observations	614,910	614,910	618,572	618,572
Adjusted R^2	0.195	0.195	0.216	0.216

Notes: Activation controls include illness code FEs, whether it was a blue call, minutes since first activation (linear and quadratic terms), and workload since the first activation. Standard errors are robust and clustered at the shift level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

by the skill and ability of the driving crew member whereas the transport times are more noisy and dependent on external factors such as traffic.

All our main analysis uses the average completion time of ambulance activations (and sub-processes thereof) as a dependent variable, since this is an important system outcome which determines utilization. However, given that the LAS has explicit performance targets for handover time and preparation time (see §3), we also run a linear probability model where the outcome variable is an indicator for missing these targets and report our results in Table 4. These results are consistent with our main analysis. On average, 46.2% and 47.8% of the activations meet their target of 15 minutes for handover time and preparation time, respectively. While we found no significant impact of prior CIs on handover times in Table 2, we observe a marginally significant effect ($p < 0.1$) on the probability of missing the performance target of keeping handover times below 15 minutes. Specifically, the results indicate a 2.8% (1.3 percentage points) increase in the probability of missing the handover time target following CIs (column (2)). While this suggests there is some effect of prior CIs on handover performance, it seems small in magnitude and only marginally significant. This is in line with **H3**.

Regarding preparation time, the results of the linear probability model are consistent with those in Table 2. In particular, we observe a 6.1% increase ($p < 0.01$) in the probability of missing the performance target of 15 minutes, following a prior CI. Also, while the coefficient estimate for the marginal impact of a second CI is not statistically significant, the joint impact of two prior CIs on performance is significant ($p < 0.05$) and predicts an 18.2% increase in the probability of missing the performance target.

Table 5 The moderation of impacts by paramedic experience and age

	Completion Time (Minutes)					
	(1)	(2)	(3)	(4)	(5)	(6)
One Prior CI	-2.036*	1.583***	-3.375**	-2.023*	1.577***	-3.384**
	(1.148)	(0.395)	(1.355)	(1.155)	(0.397)	(1.362)
Two Prior CIs				1.801	2.776	2.773
				(6.736)	(2.536)	(8.720)
Avg Crew Age \times One Prior CI	1.064***		1.656***	1.055***		1.657***
	(0.299)		(0.433)	(0.301)		(0.435)
Avg Crew Age \times Two Prior CIs				0.469		0.029
				(1.811)		(3.070)
Avg Crew Experience \times One Prior CI		0.429	-1.019**		0.410	-1.038**
		(0.357)	(0.517)		(0.358)	(0.518)
Avg Crew Experience \times Two Prior CIs					0.870	0.767
					(2.426)	(4.071)
Shift Controls	✓	✓	✓	✓	✓	✓
Activation Controls	✓	✓	✓	✓	✓	✓
Seasonality Controls	✓	✓	✓	✓	✓	✓
Observations	902,002	902,002	902,002	902,002	902,002	902,002
Adjusted R^2	0.513	0.513	0.513	0.513	0.513	0.513

Notes: Activation controls include illness code FEs, whether it was a blue call, minutes since first activation (linear and quadratic terms), and workload since the first activation. Standard errors are robust and clustered at the shift level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

6.4. Mitigation Factors

Table 5 includes coefficient estimates for our analysis of the mitigation effects of age and experience, using specification (3). As discussed in §5, $Avg_Crew_Age_c$ (mean 3.77) and $Avg_Crew_Experience_c$ (mean 0.83) are defined as the average age and experience of the paramedics on the team, in decades.

First, we consider only the impact of average crew age on the performance effect of prior CIs (columns (1) and (4) for one and two prior CIs, respectively). We observe that paramedic crews with higher average age are more affected by one prior CI than their younger colleagues, with a positive and significant interaction coefficient of $Avg_Crew_Age_c \times One_Prior_CI_{a,c}$. The analogous interaction coefficient for two prior CIs is also positive, but insignificant. Jointly interpreting the main effect of one prior CI and the interaction effect with average crew age (column (4)), we find that the impact of one prior CI on performance for crews with an average age of 51.0 years (ninety-fifth percentile in our sample) is 3 minutes larger than for crews with an average age of 22.5 (fifth percentile in our sample), or 3.36 minutes as compared to 0.35 minutes.

Second, we consider only the impact of average job experience on the performance effect of prior CIs in columns (2) and (5). Interestingly, when the impact of average age is ignored we see no significant mitigation effect of experience on the job.

Finally, we consider the mitigating effects of average age and average job experience, jointly in columns (3) and (6). As before the interaction of $One_Prior_CI_{a,c}$ and $Avg_Crew_Age_c$ is positive and significant, indicating that crews of older average age are more affected by CIs. However, once we have accounted for crew age the interaction of $One_Prior_CI_{a,c}$ and $Avg_Crew_Experience_c$ becomes negative and significant.

Interpreting the entries of column (6) we observe that conditional on job experience, older paramedic crews have worse performance following a CI. In contrast, conditional on their age, paramedic crews with more on-the-job experience are less affected by a prior CI. Since the coefficient of the age interaction is higher than the coefficient of the experience interaction, the aggregate impact of a prior CI does increase as paramedics gain experience on the job. In particular, as a crew gains a decade of experience (and simultaneously a decade of added age) the impact of a prior CI increases by 0.6 minutes. For example, the completion time of paramedics who joined the service at age 25 (45) increases from 0.8 (4.1) to 1.4 (4.7) minutes following a CI as they gain a decade of experience.

While the coefficients for the second CI and the corresponding interactions are all directionally the same as for the first CI, the results are not significant. This is likely attributable to the lack of statistical power, as there are many fewer shifts with two CIs versus one.

6.5. Robustness

6.5.1. Broader Definition of CIs. For our main analysis, we define CIs based on the patient report form illness codes which have been associated with a high probability of patients dying at the scene (Halter and Ellison 2008). As described in §5.1, these illness codes correspond to ambulance activations in which a patient has died, hanged themselves, or is in cardiac arrest. The list of illness codes has other entries which could reasonably be considered as emotionally and psychologically demanding. In particular, cases where the patient is suffering from a *major head injury*, *multiple injuries*, or a *weapon (knife or gun) wound*, can be argued to fit the definition of a CI.

We repeat our main analysis (specification (1)) using a broader definition of CIs which includes these illness codes. This results in 14,136 ambulance activations being classified as CIs (compared to the 8,404 in our main analysis). As before, the majority of shifts involving CIs have either one (95.0%) or two (4.8%) such events. Therefore, we continue to focus on the impact of one or two prior CIs, using specification (1). Using this broader definition of CIs, we find that our main results hold, with a positive and significant coefficients of $One_Prior_CI_{a,c}$ and $Two_Prior_CIs_{a,c}$. The coefficients are slightly smaller in magnitude, indicating that the cases we have added to the definition of CIs do not have as much impact on subsequent performance as those in the original definition.

Table 6 Robustness checks

	Completion Time		Log(Completion Time)	
	(1)	(2)	(3)	(4)
One Prior CI (broader definition)	1.740*** (0.181)	1.713*** (0.181)		
Two Prior CIs (broader definition)		2.106*** (0.790)		
One Prior CI			0.030*** (0.004)	0.030*** (0.004)
Two Prior CIs				0.063*** (0.023)
Shift Controls	✓	✓	✓	✓
Activation Controls	✓	✓	✓	✓
Seasonality Controls	✓	✓	✓	✓
Observations	902,002	902,002	902,002	902,002
Adjusted R^2	0.513	0.513	0.652	0.652

Notes: Activation controls include illness code FEs, whether it was a blue call, minutes since first activation (linear and quadratic terms), and workload since the first activation. Standard errors are robust and clustered at the shift level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

6.5.2. Log-linear Specification. We repeat our main analysis with a natural log transformation of completion time as the dependent variable. These estimates are in columns (3) and (4) of Table 6. The estimated marginal effects from this analysis are consistent with our main estimates with slightly larger magnitudes. In particular, the impacts of one or two prior CIs on subsequent performance are statistically significant. We also find that paramedic crews encountering a single CI spend 3% longer completing their subsequent activations, and the estimated marginal impact of a second CI on subsequent completion times is 6.3%.

7. Conclusion

Operations management scholars and practitioners are increasingly interested in understanding and managing people-centric determinants of work performance. These include psychological, social, and environmental factors which can impact operational outcomes through various mechanisms. An important aspect of organizational performance in many service systems is the task completion time of workers. This outcomes is not only a key performance indicator in service operations settings, such as ambulance services, but also an empirical signature of workers' emotional states.

In this paper, we focus on one such people-centric factor, CIs, which are defined as jobs which are likely to be disturbing enough to overwhelm the workers' usual coping mechanisms (Alexander and Klein 2001). It is well documented that such events can have a lasting impact on the psychological well-being of workers (Wilson et al. 1997, Liberman et al. 2002, Monnier et al. 2002), but their impact on operational performance has not been studied previously. Our work makes a first attempt

at understanding how such emotionally and psychologically difficult events impact task completion times. Our setting of emergency response medicine is ideal for this analysis as the assignment of these events to specific paramedic crews is effectively random. Furthermore, the completion time of tasks is an important performance indicator, both from clinical and operational perspectives.

Our work makes four main contributions. First, we find that encountering a CI has a significant immediate impact on subsequent operational performance. Specifically, completion times increase by 1.9 (5.5) minutes following one CI (two CIs), which corresponds to a 2.6% (7.5%) increase over shifts with no CIs. When interpreting the effect size it is worth noting that while CIs, by definition, are events which have the potential to overwhelm workers coping mechanisms, encountering such events is part of a paramedic's job (occurring at least once in 5% of shifts). In other words, we observe a practically and statistically significant impact of CIs on the performance of precisely the workers who should be best equipped (through training and experience) to deal with such events.

This main finding also contributes to the psychology literature (see §2) on CIs and occupational stress by showing that the impact of critical or traumatic events is not only an emotional or psychological matter (through symptoms of burnout, PTSD, or depression) for the workers involved. Rather, encountering CIs has an immediate short-term impact on operational performance and therefore has important implications for organizational performance.

Second, we find evidence of a short-term time-dependency of the effect. Specifically, the impact of a prior CI is highest on the ambulance activations immediately following the event and then diminishing for the remainder of the shift. However, this tapering-off effect is relatively small in magnitude indicating the performance is affected throughout the shift.

The magnitude of this diminishing effect is a key contribution of our work. Most of the prior research on the impact of CIs on worker's wellbeing has been conducted via surveys administered long after events may have taken place (Wilson et al. 1997, Liberman et al. 2002, Monnier et al. 2002). It is, therefore, difficult to evaluate the duration of the short-term effects of prior CIs. The consistent operational outcome measures which are contemporaneously collected in our setting allow us to quantify this diminishing effect. Therefore, these findings have managerial implications for scheduling managers, who benefit from understanding how persistent the effects of CIs are when deciding which jobs to assign to workers who have recently encountered a CI.

Third, we find evidence for process-dependency of the impact of CIs. Specifically, we observe a strong impact of CIs on paramedic performance in sub-processes in which they have substantial decision-making autonomy and completion times are determined exclusively by their skill and ability, as opposed to processes where they can rely on more external support. This is a somewhat intuitive result, but it has implications for the generalizability of our findings. This result suggests that operations managers in settings where processes are standardized and workers have access

to operational support can be less worried about the operational performance impact of CIs than those in settings where workers operate more independently. Of course, in both settings, managers might consider taking action following CIs for reasons beyond operational performance, such as burnout or long-term occupational stress.

Fourth, we observe that conditional on the average age of a paramedic crew, more experience helps mitigate the detrimental performance impact of prior CIs. However, we find that paramedic crews of higher age are more affected by prior CIs and that this effect outweighs the benefits associated with gaining experience. This indicates that while experience is beneficial the lowest impact of CIs is on younger workers. This is in contrast with prior research which has found younger doctors to be more likely to suffer from symptoms of stress and depression, although in that profession the reasons sometimes have to do with age-related differences in working conditions (Rashid and Talib 2015).

Our work demonstrates the impact of CIs on operational performance. We believe this finding presents a number of future avenues for research. First, much of the psychology literature on CIs and occupational stress is focused on long-term effects on the emotional and psychological well-being of workers. With more years of operational performance data, it would be interesting to see if there are parallel long-term effects of CIs on operational outcomes. Second, the present analysis focuses on the short-term impact of a prior CI within the current shift. Understanding the short- and long-term performance impact of cumulative exposure to CIs over time would be useful for operations managers in settings where the exposure to CIs over time can be managed. Finally, additional mitigation factors should be explored. For example, there are suggestions in the literature that implicit coordination between team members reduces the detrimental effects of stress in the workplace (LeBlanc 2009). Therefore, it would be valuable to understand which well-known constructs from the operational productivity literature, such as team familiarity, can mitigate the performance impact of CIs.

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